

Reg. No: .....

Name: .....

**B.A/B.Sc/B.COM. DEGREE END SEMESTER EXAMINATION - NOVEMBER 2025****UGP (HONS.) SEMESTER - 1: MULTI-DISCIPLINARY COURSE****COURSE: 24UCOMMDC104 - INTRODUCTION TO COMMERCE***(For Regular 2025 Admission and Improvement/Supplementary 2024 Admission)*

Time: 1 hour

Marks: 35

**PART A*****Answer any 5 questions. Each question carries 2 marks.***

1. Explain economic activity (R, CO1)
  2. Name the document that contains the terms of a partnership. (R, CO2)
  3. State two merits of a Cooperative Society. (R, CO2)
  4. Mention two types of foreign trade. (U, CO3)
  5. List two long-term sources of finance for a business. (R, CO4)
  6. Explain the term BOP (R, CO4)
  7. Define E-commerce. (R, CO1)
- (2 x 5 = 10)**

**PART B*****Answer any 5 questions. Each question carries 3 marks***

8. Differentiate between business, profession, and employment. (U, CO1)
  9. Explain the impact of globalization on modern commerce. (U, CO1)
  10. Describe the features of a Joint Stock Company. (U, CO2)
  11. Explain the terms 'Export', 'Import', and 'Entrepot' trade. (An, CO3)
  12. Discuss the importance of warehousing in commerce. (U, CO3)
  13. Explain any five basic accounting principles. (U, CO4)
  14. Evaluate the features of E-commerce (E, CO3)
- (3 x 5 = 15)**

**PART C**

***Answer any 1 question. Each question carries 10 marks***

15. Critically evaluate the features, merits, and demerits of a Joint Stock Company form of organization for a large-scale business. (E, CO2)
16. "Auxiliaries to trade are the supporting services that smooth out the rough edges in trade." Elaborate on this statement by discussing the role of any four auxiliaries to trade. (E, CO3)

**(10 x 1 = 10)**