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# **B.B.A. DEGREE END SEMESTER EXAMINATION - OCTOBER 2025**

## **SEMESTER 5: BUSINESS ANALYTICS**

COURSE: 23U5CRBBA16: RESEARCH METHODOLOGY

(For Regular - 2023 Admission)

Time: Three Hours Max. Marks: 60

#### PART A

### Answer All (1 mark each)

- 1. What is census inquiry?
- 2. Discuss Observation study?
- 3. What is the difference between primary and secondary data?
- 4. What is analytical research?
- 5. What is interview schedule?
- 6. What is a research problem?
- 7. What is null hypothesis?
- 8. What are Focus group interview?

 $(1 \times 8 = 8)$ 

#### PART B

### Answer any 6 (2 marks each)

- 9. What is the significance of interpretation and findings of a research report?
- 10. Explain the term Bibiliography.
- 11. What are telephonic interviewing?
- 12. What is observational method?
- 13. Explain quantitative research with an example.
- 14. Write short note on case study method of research?
- 15. What is Report writing?
- 16. What are the criteria for selecting a sampling procedure?

 $(2 \times 6 = 12)$ 

#### PART C

## Answer any 4 (5 marks each)

- 17. What is executive summary in a research?
- 18. Distinguish Open end and closed end questions.
- 19. Discuss in detail the various methods used for data collection of primary data?
- 20. Under what circumstances would you recommend a non-probability?
- 21. What do you mean by independent variable?
- 22. Distinguish the qualitative and quantitative research.

 $(5 \times 4 = 20)$ 

#### **PART D**

# Answer any 2 (10 marks each)

- 23. Explain different types of sample designs.
- 24. Discuss different types of reports.
- 25. What is the significance of implications in a research study?
- 26. What is research problem? What are the steps involved for defining a research problem?

 $(10 \times 2 = 20)$ 

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