

**B. A. DEGREE END SEMESTER EXAMINATION - OCTOBER 2025****SEMESTER 5 : SOCIOLOGY****COURSE : 19U5CRSOC8 : ELEMENTS OF SOCIAL PSYCHOLOGY***(For Regular 2023 Admission and Supplementary 2022/ 2021/ 2020/ 2019 Admissions)*

Time : Three Hours

Max. Marks: 75

**PART A****Explain any 10 (3 marks each)**

1. Clinical Method.
2. Convergent theory.
3. Anal stage.
4. Self actualization.
5. Gene.
6. Audience.
7. Impulsive behavior.
8. Projective Techniques.
9. Personality disorder.
10. Mass.
11. Functional Psychology.
12. Prophylaxis.
13. Experimental Method.
14. Cardinal Traits.
15. Play stage.

**(3 x 10 = 30)****PART B****Answer any 5 (5 marks each)**

16. Briefly explain the Type Theory of Personality.
17. Explain the relationship between environment and personality development.
18. Explain the role played by propaganda in changing public perception.
19. Comment on the concept of attitude change.
20. What are the basic assumptions of Social Psychology?
21. Examine the major factors that influence individual behavior in a social setting.
22. Explain Scaling with examples.

**(5 x 5 = 25)****PART C****Answer any 2 (10 marks each)**

23. What is motivation? Explain types of motivation.
24. Analyze the theory of psycho analysis by Sigmund Freud.
25. Critically analyze the role played by public opinion in influencing decision making.
26. Critically examine uses of Social Psychology.

**(10 x 2 = 20)**