Reg. No

23U361

B. COM DEGREE END SEMESTER EXAMINATION : NOVEMBER 2023

SEMESTER 3 : COMMERCE

COURSE : 19U3CRCOM12 : BUSINESS MANAGEMENT

(For Regular - 2022 Admission and Improvement/Supplementary - 2021/2020/2019 Admissions)

Time : Three Hours

Max. Marks: 75

PART A

Answer any 10 (2 marks each)

- 1. Explain PERT.
- 2. What is mentoring?
- 3. What do you mean by TQM?
- 4. Explain Medium Range Plans.
- 5. Explain QC.
- 6. What is a Target?
- 7. Explain Laissez Faire leadership style.
- 8. List the types of Motivation.
- 9. What is Leadership?
- 10. Define controlling.
- 11. Explain VRS.
- 12. What is an employment interview?

(2 x 10 = 20)

PART B Answer any 5 (5 marks each)

- 13. Briefly explain any five types of training methods.
- 14. Write a note on Control By Exception.
- 15. Explain the demerits of internal sources of recruitment.
- 16. Explain McGregor's Theory X.
- 17. Write a note on Whistle Blowing.
- 18. Enumerate the nature of planning.
- 19. Explain the various motivation techniques.
- 20. Why is management referred to as a Profession today, explain?

(5 x 5 = 25)

PART C

Answer any 3 (10 marks each)

- 21. Compare and contrast Maslow's theory and two factor theory.
- 22. What are the various challenges of Management in global scenario?
- 23. Write a note on MBO and its features.
- 24. What are the benefits of HRP?
- 25. Explain the advantages and disadvantages of MBE.

 $(10 \times 3 = 30)$