Reg. No

23U521

B. A. DEGREE END SEMESTER EXAMINATION : NOVEMBER 2023

SEMESTER 5 : SOCIOLOGY

COURSE : 19U5CRSOC8 : ELEMENTS OF SOCIAL PSYCHOLOGY

(For Regular 2021 Admission and Supplementary 2020/2019 Admissions)

Time : Three Hours

Max. Marks: 75

PART A Explain any 10 (3 marks each)

- 1. Experimental Method.
- 2. Operant conditioning.
- 3. Scales.
- 4. Social Psychology.
- 5. Propaganda devices.
- 6. Personality
- 7. Biological traits.
- 8. Prophylaxis.
- 9. Play stage.
- 10. Self actualization.
- 11. Functional Psychology.
- 12. Emergent norm.
- 13. Heredity.
- 14. Classical conditioning.
- 15. Environment.

 $(3 \times 10 = 30)$

PART B Answer any 5 (5 marks each)

- 16. Comment on Freud's outlook towards personality.
- 17. Examine the different aspects of personality development.
- 18. What are the major assumptions of Theories of Collective behaviour?
- 19. Comment on the three main components of motivation.
- 20. How does psychological research become useful for human society?
- 21. What are the main postulates of Convergent Norm theory?
- 22. Explain Scaling with examples.

(5 x 5 = 25)

PART C

Answer any 2 (10 marks each)

- 23. What is motivation? Explain types of motivation.
- 24. What is propaganda? What are various propaganda techniques?
- 25. Analyze the theory of psycho analysis by Sigmund Freud.
- 26. Analyze the methods of social psychology.

 $(10 \times 2 = 20)$