

**UNDERGRADUATE END SEMESTER EXAMINATION : OCTOBER 2022****SEMESTER 5 : SOCIOLOGY (OPEN COURSE)****COURSE : 19U5OCSOC1 : SOCIAL PSYCHOLOGY***(For Regular - 2020 Admission and Supplementary - 2019 Admission)*

Time : Three Hours

Max. Marks: 75

**PART A****Answer any 10 (3 marks each)**

1. Pressure group
2. Exit polls
3. Classical conditioning
4. Feelings
5. Sociometry
6. Scaling
7. Cinical Test
8. Anal stage
9. Propaganda Machine
10. Operant conditioning
11. Social Act
12. Phallic stage
13. Socialization
14. Personality
15. Impulsive behavior

**(3 x 10 = 30)****PART B****Answer any 5 (5 marks each)**

16. Examine the conditions under which an individual experiences personality issues.
17. Critically examine the idea of a science of human mind.
18. Elucidate on the concept of empathetic understanding.
19. Highlight Attitude change with the help of examples
20. Critically examine the concept of scaling with examples
21. What were the major aspects infant stage of personality development?
22. What are the main postulates of Convergent Norm theory?

**(5 x 5 = 25)****PART C****Answer any 2 (10 marks each)**

23. Analyze how methods of social psychology can be used in real life situations with examples.
24. Analyze the theory of psycho analysis by Sigmund Freud
25. Examine the major factors that influence individual behavior in a social setting.
26. Elaborate on attitude formation and change

**(10 x 2 = 20)**