# SEMESTER 5 : INTEGRATED MARKETING AND NEW MEDIA

# COURSE: 19U5CRBBA20: BUSINESS ETHICS AND ENVIRONMENTAL VALUES

(For Regular - 2020 Admission)

Time: Three Hours

Max. Marks: 60

22U564

 $(1 \times 8 = 8)$ 

 $(2 \times 6 = 12)$ 

 $(5 \times 4 = 20)$ 

PART A

#### Answer All (1 mark each)

- 1. What is business ethics?
- 2. What are the factors influencing business ethics?
- 3. What is ethical dilemma? Give an example.
- 4. Define the term management ethics.
- 5. What is moral management?
- 6. What is ethical marketing?
- 7. Define pricing.
- 8. What is Customer Loyalty?

## PART B

## Answer any 6 (2 marks each)

- 9. State any two unethical business practices.
- 10. What are values and how it is different from ethics?
- 11. State the main difference between ethics and religion.
- 12. What is food web?
- 13. Describe the term ethical leadership.
- 14. What is marketing mix?
- 15. What is communication overload?
- 16. What are tundra ecosystems?

#### PART C

## Answer any 4 (5 marks each)

- 17. Explain the concept of ecosystem.
- 18. What are the various channels of communication?
- 19. List down the advantages of Accounting Ethics.
- 20. Explain the different types of management ethics.
- 21. Explain the benefits of business ethics in organizations.
- 22. Explain the importance of ethics in marketing.

#### PART D

## Answer any 2 (10 marks each)

- 23. What are the major ethical issues that business faces today? Discuss them with suitable examples.
- 24. Briefly explain the process of ethical decision making.
- 25. Explain different types of pricing strategies.
- 26. Discuss the different ecosystems highlighting their role in contemporary climate change discussions.

 $(10 \times 2 = 20)$