| Reg. No | Name | 23P2048 |
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## M. COM DEGREE END SEMESTER EXAMINATION : MARCH 2023 SEMESTER 2 : COMMERCE

COURSE: 21P2COMT09: STRATEGIC MANAGEMENT

(For Regular - 2022 Admission and Supplementary - 2021 Admission)

| Durat | ion : Three Hours  | Max. Weights: 30    |
|-------|--|---------------------|
|       | PART A   |                     |
|       | Answer any 8 questions   | Weight: 1           |
| 1.    | What is winner's curse in merger and acquisition?  | (An, CO 4)          |
| 2.    | What is meant by cultural approach?  | (U, CO 5)           |
| 3.    | What do you understand by micro environment?   | (U, CO 2)           |
| 4.    | What is cost strategy?   | (U, CO 3)           |
| 5.    | What do you mean by SPACE Matrix?  | (U, CO 4)           |
| 6.    | What is PEST Analysis?   | (U, CO 2)           |
| 7.    | Distinguish between Strategic control and operating control.                                 | (An, CO 3)          |
| 8.    | What is meant by cost leadership strategy?   | (U, CO 1)           |
| 9.    | What is meant by organizational change approach?   | (U, CO 5)           |
| 10.   | What do you understand by concentration strategy?  | (U)                 |
|       | 2427   | $(1 \times 8 = 8)$  |
|       | PART B Answer any 6 questions  | Weights: 2          |
|       | Answer any o questions   | Weights. 2          |
| 11.   | Explain the process of environmental scanning.   | (U, CO 2)           |
| 12.   | Explain the important generic strategies.  | (U, CO 3)           |
| 13.   | Explain the important criteria for strategic choice.   | (An, CO 5)          |
| 14.   | Explain the need and importance of strategy in business.                                     | (U, CO 1)           |
| 15.   | Explain the value chain activities in an organization.                                       | (R, CO 2)           |
| 16.   | What is meant by competitive analysis? State the objectives of competiti analysis.           | ve (U, CO 4)        |
| 17.   | Explain the various factors influencing the benefits of strategic planning.                  | (An, CO 3)          |
| 18.   | Explain the benefits of strategic management.  | (An, CO 1)          |
|       |  | $(2 \times 6 = 12)$ |
|       | PART C   | Maiahta. F          |
|       | Answer any 2 questions   | Weights: 5          |
| 19.   | Discuss about the conceptual framework of strategic management.                              | (An, CO 1)          |
| 20.   | What is stability strategy? Explain the variants of stability strategy.                      | (U, CO 3)           |
| 21.   | Explain the various models and tools of controlling strategies.                              | (An, CO 5)          |
| 22.   | Discuss the importance of socio-cultural environment in the process of strategic management. | (An, CO 2)          |
|       | strategie management.  | (5 x 2 = 10)        |

## **OBE: Questions to Course Outcome Mapping**

| СО   | Course Outcome Description   | CL | Questions           | Total<br>Wt. |
|------|--|----|---------------------|--------------|
| CO 1 | To familiarize students with strategic decision making in organisations  | U  | 8, 14, 18, 19       | 10           |
| CO 2 | Analyse operations of an organisation in a strategic perspective   | An | 3, 6, 11, 15,<br>22 | 11           |
| CO 3 | Formulization of strategies in various organizational business situations  | E  | 4, 7, 12, 17,<br>20 | 11           |
| CO 4 | To enhance students' knowledge in the areas of organizational strategies viz take overs, consortium, networking and acquisitions | U  | 1, 5, 16            | 4            |
| CO 5 | To learn the implementation criterion as well as to identify the performance gap through analysis and to negate the same         | U  | 2, 9, 13, 21        | 9            |

Cognitive Level (CL): Cr - CREATE; E - EVALUATE; An - ANALYZE; A - APPLY; U - UNDERSTAND; R - REMEMBER;