Reg. No	P 120
MCOM DEGREE END SEMESTER EXAMINATIONS – NOV	<b>EMBER 2015</b>
SEMESTER- 1, SUBJECT: COMMERCE	
COURSE: P1COMT02 - PRINCIPLES OF MANAGEMENT AND ORGANISATION	IAL BEHAVIOUR
(Regular, Supplementary / Improvement)	
Time: Three Hours	Max. Marks: 75
<u> Part – A</u>	
Answer <b>all</b> questions. Each question carries <b>two marks</b> .	
1. Define management.	
2. Explain MBE.	
<b>3.</b> What do you mean by kaizen?	
<b>4.</b> Describe the corporate social responsibility.	
<b>5.</b> What is the need for strategic planning?	
<b>6.</b> Enumerate the need for change.	
<b>7.</b> Define conflict.	
8. Explain BPR.	
<b>9.</b> Describe transaction analysis.	
<b>10.</b> List out the advantages of decentralization.	$(2 \times 10 = 20)$
<u>Part – B</u>	
Answer any five questions. Each question carries five marks.	
<b>11.</b> What are the challenges of O B?	
<b>12.</b> What are the various steps in MDP?	
<b>13.</b> Discuss the various stages in conflict in an organisation.	
<b>14.</b> Explain project organization.	
<b>15.</b> Distinguish between formal and informal groups.	
<b>16.</b> Explain TQM.	
<b>17.</b> What are the factors influencing span of control?	
<b>18.</b> Explain forecasting techniques.	$(5 \times 5 = 25)$

## Part – C

Answer any two questions. Each question carries fifteen marks.

19. What are the contributions of F.W. Taylor to the development of management?

- **20.** Explain OD intervention techniques.
- **21.** What do you understand by organizational change? How leaders overcome resistance to change?
- **22.** Explain in detail the theories of group formation.

 $(15 \times 2 = 30)$ 

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