

**B.A./B.Sc/B.COM DEGREE END SEMESTER EXAMINATION - OCTOBER/NOVEMBER 2018****SEMESTER –5: SOCIOLOGY (OPEN COURSE)****COURSE: 15U5OCSOC1: ELEMENTS OF SOCIAL PSYCHOLOGY***(Common for Regular 2016 admission & Supplementary 2015 admission)*

Time: Three Hours

Max. Marks: 75

**PART A** (One word /Sentence/Questions).*Answer **all** questions. Each question carries **1** mark.*

1. Who mentioned death instincts?
2. Who generated sixteen dimensions of traits?
3. Who gave classification on the basis of fluid in body?
4. The friendly person who enjoys talking to and being with other people.
5. The spreading of ideas, informations or rumor for the purpose of helping or injuring an institution a cause or a person.
6. The behaviour that is driven by internal rewards.
7. Which stage of development is characterized by electra complex?
8. What are the characteristics features exhibited by Orally excessive fixated person?
9. Who works as the moral arm of personality?
10. Who put forward Social Distance Scale?

(1 x 10 = 10)

**PART B** (Short answer Questions)*Answer **any eight** questions in not more than 50 words.**Each question carries **2** marks.*

11. Psychology
12. Projective Technique
13. Case Study
14. Infancy
15. Phallic Stage
16. Drive
17. Oral Stage
18. Crowd
19. Trait
20. Propaganda

(2 x 8 =16)

**PART C** (Short Essays).*Answer **any five** questions in not more than 200 words each.**Each question carries **5** marks.*

21. Explain psychoanalytic theory by Sigmund Freud
22. Explain the characteristics of Propaganda

- 23. Give a brief sketch of trait theory by Allport and Cattell
- 24. Give an account of scaling techniques.
- 25. What are the characteristics of attitude?
- 26. Explain Sociometry in detail
- 27. Explain Likert's Scale with a suitable example. (5 x 5 = 25)

**PART D**

*Answer **any two** questions in not more than 500 words each.*

*Each question carries **12** marks.*

- 28. Explain the nature and scope of Social Psychology
- 29. Give a detailed account of theories of motivation
- 30. Define personality. Explain briefly the theories of personality
- 31. Elucidate different types of mass behavior (12 x 2 = 24)

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