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M. COM DEGREE END SEMESTER EXAMINATION - MARCH 2020 SEMESTER 2 : COMMERCE

COURSE: 16P2COMT09: STRATEGIC MANAGEMENT

(For Regular - 2019 Admission & Supplementary 2018/2017/2016 Admissions)

Time : Three Hours Max. Marks: 75

Section A Answer any 10 (2 marks each)

- 1. What is meant by corporate level strategy?
- 2. What is meant by retrenchment strategy?
- 3. What is ETOP?
- 4. What is meant by scenario planning?
- 5. What is benchmarking?
- 6. What is cost strategy?
- 7. What is meant by strategic surveillance?
- 8. What is meant by generic strategy?
- 9. Define networking
- 10. What do you mean by competitive advantage?
- 11. What is meant by performance gap analysis?
- 12. What is meant by, "Trees die from the top"?

 $(2 \times 10 = 20)$

Section B Answer any 5 (5 marks each)

- 13. Explain the evolution of Strategic Management.
- 14. Explain the framework of GE analysis.
- 15. Explain the different vertical integration strategy alternatives.
- 16. Briefly explain the various stability strategy alternatives.
- 17. Explain the important generic strategies.
- 18. What is meant by merger? Explain the major reasons for merger.
- 19. Explain the reasons for failure of merger and acquisition strategies.
- 20. Explain the process of strategy implementation.

 $(5 \times 5 = 25)$

Section C Answer any 3 (10 marks each)

- 21. Explain the importance of the strategy. Analyze the process of strategy formation in an organization.
- 22. Discuss Porter's Five Force model.
- 23. Explain the various models of strategic planning.
- 24. What is meant by acquisition? What are the reasons for acquisitions? Differentiate between Merger and acquisition.
- 25. What is meant by strategy implementation? Explain the various approaches of strategy implementation. $(10 \times 3 = 30)$